



**LCC ASIA PACIFIC**  
CORPORATE FINANCE & STRATEGIC ADVISORY

# Private Capital M & A Strategic Advisory

**Environmental Engineering  
Monitoring & Testing Technology  
Remediation Services  
Environmental Consulting**

**In 2018 LCC published a detailed report on opportunities it anticipated would materialise in the Environmental Engineering & associated services / technologies sector. Those predictions have proven correct.**

Environmental Social Governance (ESG) has impacted industry in many forms, from approval requirements in large scale projects through to monitoring & testing of air/water/land conditions as factors to be considered in both operations & remediation best practices. The opportunities in this sector will only increase in the coming years. Both financial sponsors & corporates continue to be active in areas including:

- Environmental consulting & engineering firms practicing in areas including planning, development & overseeing construction activities
- Onshore & offshore decommissioning which is a complex multi engineering disciplined area
- Development of monitoring software technologies including via AI / ML applications
- Application of drone & satellite technology for analysis, planning & project advancement
- Water treatment, monitoring & testing
- Independent laboratory testing
- Remediation, demolition & waste stream management
- Waste planning, 360 economy & reuse
- Government relations & license applications & approvals
- Specialist areas of application including offshore (at surface & deep sea applications)

LCC has worked extensively in assisting clients advancing their ambitions in the Environmental Sector,.

## **Nothing Replaces Experience, Knowledge & Resources**

**LCC Asia Pacific** supports high growth clients through the delivery of independent, commercially oriented, "horizon focused" advice. Within the Environmental sector this has included assisting clients with both transactions and commercial advice.

This sector has also proven to be a popular one with financial sponsors. Our work often involves the identification of "needle in the haystack" opportunities that private capital is disciplined in investing in.

**A key point of difference is our ability to understand the operational challenges & associated constraints that are being encountered in the ESG sector.** This being contributed by our extensive experience as principal in developing assets that require detailed environmental engagement.

## Corporate Finance Services

- Venture Capital, Venture Debt & Private Equity Capital Raising
- Mergers, Acquisitions & Divestments Advice
- Joint Venture & Strategic Alliance Advice
- Capital Management, Capital Structuring & Capital Planning Advice
- Valuation Benchmarking
- Investment "Exit Planning"
- Initial Public Offering Preparation & Advice

**LCC Asia Pacific** invests in the best in market research tools and resources which compliments the extensive experience we have as independent advisors & corporate finance professionals.

Our clients have the benefit of access to real time research and data which allows them to make higher quality informed decisions.

## Strategic Advisory & Management Consulting Services

- Business Planning support, including Financial Modelling and Business Plan consultation
- Bespoke research, including Macro & Micro Economic, competitor & industry landscape analysis and custom "news alerts"
- Traditional business analysis including detailed SWOT and PEST preparation
- Intellectual Property analysis & planning
- Industry Benchmarking, including market size, growth rates and regional / international opportunity analysis
- Market Entry and Market Expansion analysis
- Competitor benchmarking, including investor base analysis, comparable valuations and supply chain analysis
- Transaction document preparation including Pitch Decks, CIMs, Term Sheets and associated commercial documents.

Our objective is to assist clients on an as needs basis - working seamlessly with the management team to deliver critical pieces of work in a time and cost efficient fashion.

## Specific Insights, Not General Advice

We staff engagements with senior staff that have specific expertise in the sectors in which we operate. LCC is a firm that is focused on all things "Engineering Innovation" and in that regards have built significant domain knowledge in the environmental engineering & remediation sector. Our advice is backed by deep analysis, experience & research - not intuition.

LCC Asia Pacific is an award winning boutique investment banking & strategic advisory firm that was established in Sydney in 2004.

Over our journey we have worked with all manner of companies from Fortune 100 to startup in assisting each develop and execute their own bespoke strategy.

In 2019 LCC Asia Pacific was named "Boutique Investment Banking Firm Of The Year" at the M & A Advisor's 11th Annual International M & A Awards in New York

We are not a "generalist" but have a total focus on ESG compliant Clients that are in the pursuit of "Innovation" in the Engineering, Services, Energy Transition, Aerospace, Defence & Industrial Technology Sectors.

For a confidential discussion on how LCC Asia Pacific can assist your company achieve its strategic vision contact one of our sector team leaders below or on Sydney main switch : + 61 2 9262 2121

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LCC Asia Pacific's Sydney office is located on the lands of the Gadigal people and we both acknowledge them as Traditional Owners and pay respects to Elders past, present & emerging.